Founded in 1955, the Albert Einstein College of Medicine(Einstein) is one of the nation's premier institutions for medical education, basic research and clinical investigation. A full-time faculty of some 2,000 conducts research, teaches, and delivers health care in every major biomedical specialty. The college has some 730 medical students, 3Ph.D. students, 106 MD/Ph.D students and 275 postdoctoral fellows.

Einstein's major strength, in addition to training physicians and scientists, is its science. During fiscal year 2015, the faculty's consistently high level of scientific achievement resulted in the awarding of more than $150 million in peer reviewed grants from the National Institutes of Health (NIH).

Einstein is part of Montefiore Medicine Academic Health System, an integrated academic delivery system comprising seven campuses, including 8 hospitals, a multi-county ambulatory network, a new state-of-the-art "hospital without beds", a skilled nursing facility, school of nursing, home health agency, and the state's first freestanding emergency department. As the University Hospital for the Albert Einstein College of Medicine, Montefiore is a premier academic health system, employing Einstein's clinical faculty and training Einstein's medical students, over 1,300 residents, 420 allied health students and 1600 nursing students annually.

The Albert Einstein College of Medicine is an Equal Opportunity/Affirmative Action Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, age, protected veteran or disabled status, or genetic information. Einstein seeks candidates whose skills and personal and professional experience have prepared them to contribute to our commitment to diversity and excellence and the communities we serve.

We are seeking an Associate Director of Development - Corporate and Foundation Relations to expand our team. In this position, your primary responsibility is to work with the Director of Development to grow and strengthen institutional funding, helping Montefiore and Einstein to innovate their world class clinical care and research, raise funding for capital campaigns and projects, and optimize philanthropic relationships across a complex healthcare system.

Areas of responsibility

* managing and growing a portfolio of donors
* providing additional expertise in developing key fundraising projects
* collaborating closely with the Director and staff throughout Montefiore and Einstein to meet strategic needs and priorities.

Our ideal candidate has a

* Bachelor's Degree, Master's Degree preferred
* 5+ years of experience and proven success in fundraising
* exceptional writer (samples will be requested)
* strong grasp of financials and budgeting
* commitment to best practices in foundation and corporate fundraising
* adept at engaging with colleagues across Montefiore and Einstein's spectrum of disciplines
* Familiarity with The Raiser's Edge database or a comparable fundraising database is preferred

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