

## ADO Programs & Services

**PHILANTHROPY AWARDS BREAKFAST: NOVEMBER 15, 2011** ADO celebrates, encourages and supports local philanthropy by recognizing outstanding fundraising professionals, board members, youth, donors and funders.

**ADO CONFERENCE DAY: APRIL 2012** The only educational conference directly targeted to fundraisers in the Lower Hudson Valley Region.

**WEDNESDAY LUNCHEON SEMINARS** Experienced fundraising professionals present seminars covering a wide variety of topics. ADO is an approved provider of continuing education by CFRE International. For more information on certification and requirements, go to [www.cfre.org](http://www.cfre.org).

**FUNDRAISING AND BOARD DEVELOPMENT CERTIFICATE PROGRAM** In collaboration with Purchase College/SUNY, ADO sponsors a certificate program featuring classes covering board development, strategic planning, fundraising techniques, technology and research, social networking and communications.

**MENTORING PROGRAM** ADO provides its members the opportunity to be matched with an experienced nonprofit professional who can serve as a mentor.

**BREAKFAST MEETINGS** Provide opportunities to network and share concerns, ideas and strategies.

**JOB BANK** The ADO website includes a listing of employment opportunities in the development field.

**NONPROFIT EVENT CALENDAR** ADO's website lists special events in the Hudson Valley Region.

**SCHOLARSHIPS** ADO provides scholarships to qualifying organizations and individuals.

**NETWORKING** Wednesday luncheon seminars, breakfast meetings and other events provide on-going opportunities to network throughout the year.

**MEMBERSHIP DIRECTORY** Available online to ADO members.

## 2011-2012 Calendar

### WEDNESDAY LUNCHEON SEMINARS

- September 14, 2011
- October 12, 2011
- December 14, 2011
- January 11, 2012
- February 8, 2012 *\*(BREAKFAST)*
- March 14, 2012
- May 9, 2012
- June 13, 2012

TIME: Noon - 2 p.m.

LOCATION: Sam's of Gedney Way  
52 Gedney Way, White Plains, NY 10605

COST: Members free. Guests \$35 per meeting.

*\* The February seminar is a BREAKFAST and will be held from 8:30 a.m. - 10:30 a.m. at Sam's of Gedney Way.*

A member may substitute another person to attend the seminar by notifying ADO in advance at [info@ADOonline.org](mailto:info@ADOonline.org).

For a listing of topics and directions, visit the ADO website at [www.ADOonline.org](http://www.ADOonline.org).

### PHILANTHROPY AWARDS BREAKFAST

Tuesday, November 15, 2011  
Abigail Kirsch at Tappan Hill, Tarrytown

### ADO CONFERENCE DAY 2012

Details TBD

#### MEMBERSHIP INFORMATION

Cathy Brown, ADO Administrator  
(914) 631-2511  
[info@adoonline.org](mailto:info@adoonline.org)

Robby Morris, VP Membership  
(914) 273-6301  
[morrisrw@ft.newyorklife.com](mailto:morrisrw@ft.newyorklife.com)

## Membership Registration

### JULY 1, 2011 - JUNE 30, 2012

This information will be in the online membership directory. Please print legibly. Any changes during the year should be emailed to [info@ADOonline.org](mailto:info@ADOonline.org).

Name \_\_\_\_\_

Title \_\_\_\_\_

Area of Expertise (optional)

- |  |   |
|--|---|
| <input type="checkbox"/> Grant Writing     | <input type="checkbox"/> Special Events     |
| <input type="checkbox"/> Capital Campaigns | <input type="checkbox"/> Major Gifts        |
| <input type="checkbox"/> Planned Giving    | <input type="checkbox"/> Strategic Planning |
| <input type="checkbox"/> Board Development | <input type="checkbox"/> Consultant         |
| <input type="checkbox"/> Other _____       |   |

Organization \_\_\_\_\_

Address \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Phone \_\_\_\_\_

Cell \_\_\_\_\_

E-Mail \_\_\_\_\_

Website \_\_\_\_\_

### MEMBER ONLY BENEFITS

- Access to ADO Membership Directory
- Discount on ADO programs (Philanthropy Awards Breakfast, ADO Day, Breakfast Meetings)
- Discount on ADO Purchase College/SUNY-Fundraising and Board Development Certificate Program
- 15% Discount at Support Center for Nonprofit Management events (With members' only code)
- Opportunity to be matched with a mentor

**FULL MEMBERSHIP** \$200 • **AFTER 8/31/11** \$230  
Includes eight seminars and above member benefits

**ASSOCIATE MEMBERSHIP** \$100  
Includes one complimentary luncheon seminar of choice (additional luncheons at \$35 each) and above member benefits

**PAYMENT OPTIONS** ONLINE: [adoonline.org/Membership](http://adoonline.org/Membership)  
BY MAIL: Return form and make checks payable to:  
Association of Development Officers  
333 Mamaroneck Ave., #221 • White Plains, NY 10605

## About ADO

The Association of Development Officers (ADO) is a nonprofit organization dedicated to the advancement of fundraising and philanthropy in the Lower Hudson Valley Region.

*ADO achieves this through raising public awareness and interest in charitable giving; promoting high ethical fundraising standards; and providing educational opportunities in philanthropy for those involved or interested in the field of fundraising.*

### WHO ARE OUR MEMBERS?

ADO members include development officers, executive directors, board members, and those interested in fundraising and philanthropy. Our membership also includes fundraising consultants and vendors who provide services to nonprofit agencies.

### WHAT TYPE OF ORGANIZATIONS DO MEMBERS REPRESENT?

Members come from organizations that range in size from small start-ups to local chapters of national organizations. Members come from a variety of nonprofit fields, including health, human services, mental health, education, youth, the environment, housing and hunger, the arts and religious affiliated organizations.

Association of  
Development  
Officers



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333 Mamaroneck Avenue, #221  
White Plains, NY 10605

ENHANCING  
LIVES  
ADVANCING  
PHILANTHROPY  
LEARN  
NETWORK  
SHARE IDEAS  
CAREER  
ADVANCEMENT  
PROFESSIONAL  
GROWTH  
STIMULATION  
EXPERIENCE  
DISCOVER  
HONE SKILLS  
MENTOR  
MEET PEERS  
ENGAGE  
CONFER



Association of  
Development  
Officers

# Membership

July 1, 2011 -  
June 30, 2012