

## ADO PROGRAMS AND SERVICES

**Philanthropy Awards Breakfast** - ADO celebrates, encourages and supports local philanthropy by recognizing outstanding fundraising professionals, board members, youth, donors and funders.

**ADO Conference Day** - The only educational conference directly targeted to fundraisers in the Lower Hudson Valley Region.

**Luncheon Seminars** - Experienced fundraising professionals present a wide variety of topics. Past topics have included legacy/planned giving, major gifts, special events, e-marketing, social networking, volunteer management, media relations, direct mail campaigns, grant writing, accountability to donors and donor cultivation.

**Fundraising and Board Development Certificate Program** - In collaboration with Purchase College SUNY, ADO sponsors a certificate program featuring classes covering board development, strategic planning, fundraising techniques, technology and research, social networking and communications.

**Mentoring Program** - ADO provides its members the opportunity to be matched with an experienced nonprofit professional who can serve as a mentor.

**Breakfast Meetings** - ADO sponsors breakfast meetings that provide opportunities to network and share concerns, ideas and strategies.

**Job Bank** - The ADO website includes a listing of employment opportunities in the development field.

**Nonprofit Event Calendar** - The ADO website lists special events in the Hudson Valley Region.

**Scholarships** - ADO provides scholarships to qualifying organizations and individuals.

**Networking** - Luncheon seminars, breakfast meetings and other events provide on-going opportunities to network throughout the year.

**Membership Directory** - Available to ADO members only.

## 2010-2011 CALENDAR OF PROGRAMS

### Monthly Luncheon Seminars

held on the following *Wednesdays*:

September 15, 2010  
October 13, 2010  
December 8, 2010  
January 12, 2011  
February 9, 2011  
March 9, 2011  
May 11, 2011  
June 8, 2011

**The above luncheon seminars are included with Full Membership. All others welcome at a cost of \$35 per luncheon seminar.**

Any member may substitute another person to attend the luncheon by notifying the ADO Administrator in advance at [info@ADOonline.org](mailto:info@ADOonline.org)

Luncheon Seminars are held from 12:00 to 2:00 pm  
Sam's of Gedney Way  
52 Gedney Way, White Plains, NY 10605

For a listing of topics and directions, visit the ADO website at [www.ADOonline.org](http://www.ADOonline.org).

### PHILANTHROPY AWARDS BREAKFAST

Friday, November 12, 2010

Abigail Kirsch at Tappan Hill, Tarrytown

### ADO CONFERENCE DAY 2011

Date to be announced.

#### Questions about Membership?

*Please contact*

Cathy Brown, ADO Administrator  
(914) 631-2511  
[info@ADOonline.org](mailto:info@ADOonline.org)

or

Robby Morris, VP Membership  
(914) 273-6301  
[morrisrw@ft.newyorklife.com](mailto:morrisrw@ft.newyorklife.com)

## MEMBERSHIP REGISTRATION

7/01/10-6/30/11

This information will be in the Membership Directory. Please print legibly. Any changes during the year should be emailed to [info@ADOonline.org](mailto:info@ADOonline.org).

Name \_\_\_\_\_

Title \_\_\_\_\_

#### Circle Area of Expertise (optional)

Grant Writing, Special Events, Capital Campaigns, Major Gifts, Planned Giving, Strategic Planning, Board Development, Consultant, Other \_\_\_\_\_

Organization \_\_\_\_\_

Address \_\_\_\_\_

Phone \_\_\_\_\_

Cell \_\_\_\_\_

E-Mail \_\_\_\_\_

Website \_\_\_\_\_

### MEMBER ONLY BENEFITS

- Access to ADO Membership Directory
- Discount on ADO programs (Philanthropy Awards Breakfast, ADO Day, and Breakfast Meetings)
- Discount on ADO Purchase College SUNY-Fundraising and Board Development Program
- 15% Discount at Support Center for Nonprofit Management events (With members' only code)
- Opportunity to be matched with a mentor

### FULL MEMBERSHIP - \$230

Above member benefits (includes 8 luncheon seminars)

### EARLY BIRD FULL MEMBERSHIP - \$200

Only available if postmarked by 8/31/10

### ASSOCIATE MEMBERSHIP - \$100

Above member benefits (includes one complimentary luncheon seminar of choice - additional luncheons at \$35 each)



**Make checks payable and return form**

Association of Development Officers  
333 Mamaroneck Avenue, #221  
White Plains, NY 10605

## ABOUT ADO

The Association of Development Officers (ADO) is a nonprofit organization dedicated to the advancement of fundraising and philanthropy in the Lower Hudson Valley Region.

*ADO achieves this through raising public awareness and interest in charitable giving; promoting high ethical fundraising standards and providing educational opportunities in philanthropy for those involved or interested in the field of fundraising.*

### Who are our members?

ADO members include development officers, executive directors, board members, and those interested in fundraising and philanthropy. Our membership also includes fundraising consultants and vendors who provide services to nonprofit agencies.

### What type of organizations do members represent?

Members come from organizations that range in size from small start-ups to local chapters of national organizations. Members come from a variety of nonprofit fields, including health, human services, mental health, education, youth, the environment, housing and hunger, the arts and religious affiliated organizations.



*Advancing Philanthropy • Enhancing Lives*

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FIRST CLASS  
PRESORTED  
US POSTAGE  
PAID  
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**EARLY BIRD SPECIAL**  
Full Membership \$200  
if postmarked by 8/31/10!

*Learn \* Network \* Share Ideas \* Mentor*

*Learn \* Network \* Share Ideas \* Career Advancement \* Advancing Lives \* Advancing Philanthropy*

## ADO MEMBERSHIP

July 1, 2010-June 30, 2011



*Advancing Philanthropy • Enhancing Lives*

*Mentor \* Confer \* Meet Peers \* Engage*

*Professional Growth \* Stimulation \* Experience \* Discover \* Advancing Philanthropy \* Hone Skills*